

**Shuswap / Revelstoke Monthly Statistics  
November 2016**

# Table of Contents

---

Table of Contents	2
Zone Totals	3
Quick Summary Part 1	4
Quick Summary Part 2	5
Listing Information	6
Sales Information (Month)	7
Sales Information (YTD)	8
Average/Median Price, Days to Sell (Month)	9
Average/Median Price, Days to Sell (YTD)	10

## Zone Totals

Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
<b>Area = Central Okanagan</b>						
1 Units Listed	568	584	-2.74%	9,983	9,816	1.70%
2 Units Sold	413	385	7.27%	6,971	5,449	27.93%
3 Sales Volume	\$202,526,951	\$156,518,798	29.39%	\$3,403,909,627	\$2,326,280,356	46.32%
4 List/Sell Ratio	96.71%	95.36%		97.41%	96.57%	
5 Days to Sell	72	93	-22.10%	68	83	-18.77%
6 Active Listings	2,196	2,896	-24.17%			
<b>Area = North Okanagan</b>						
1 Units Listed	211	201	4.98%	3,773	3,785	-0.32%
2 Units Sold	172	160	7.50%	2,480	1,811	36.94%
3 Sales Volume	\$63,147,861	\$55,359,515	14.07%	\$989,828,393	\$637,690,556	55.22%
4 List/Sell Ratio	96.90%	95.62%		96.45%	96.06%	
5 Days to Sell	130	122	6.78%	112	115	-2.31%
6 Active Listings	1,299	1,688	-23.05%			
<b>Area = Shuswap / Revels</b>						
1 Units Listed	116	83	39.76%	2,302	2,199	4.68%
2 Units Sold	77	75	2.67%	1,312	1,094	19.93%
3 Sales Volume	\$27,009,924	\$22,383,400	20.67%	\$430,355,057	\$342,102,547	25.80%
4 List/Sell Ratio	94.23%	95.15%		95.57%	95.32%	
5 Days to Sell	159	176	-9.53%	140	141	-0.80%
6 Active Listings	999	1,160	-13.88%			
<b>Area = Grand Total</b>						
1 Units Listed	895	868	3.11%	16,058	15,800	1.63%
2 Units Sold	662	620	6.77%	10,763	8,354	28.84%
3 Sales Volume	\$292,684,736	\$234,261,713	24.94%	\$4,824,093,077	\$3,306,073,459	45.92%
4 List/Sell Ratio	96.52%	95.40%		97.04%	96.34%	
5 Days to Sell	97	110	-11.71%	87	98	-11.23%
6 Active Listings	4,494	5,744	-21.76%			

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2016

**Quick Summary Part 1**

<b>Description</b>	<b>Total Units Sold</b>	<b>Total Sales Volume</b>	<b>Residential</b>	
			<b>Total Units Sold</b>	<b>Total Sales Volume</b>
<b>This Month</b>	77	\$27,009,924	27	\$10,469,325
<b>Last Month</b>	110	\$34,180,235	42	\$14,385,086
<b>This Month Last Year</b>	75	\$22,383,400	33	\$11,229,000

  

<b>Description</b>	<b>Total Listings Taken</b>	<b>Inventory</b>
<b>This Month</b>	116	999
<b>Last Month</b>	124	1,056
<b>This Month Last Year</b>	83	1,160

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2016

## Quick Summary Part 2

---

### Condo/Apt

Sales	3
New Listings	2
Current Inventory	55
Sell/Inv. Ratio	5.45%
Days to Sell	62
Average Price	\$179,667
Median Price	\$175,000

---

### Condo/Townhouse

Sales	5
New Listings	7
Current Inventory	36
Sell/Inv. Ratio	13.89%
Days to Sell	220
Average Price	\$291,340
Median Price	\$285,000

---

### Lots

Sales	20
New Listings	32
Current Inventory	373
Sell/Inv. Ratio	5.36%
Days to Sell	284
Average Price	\$212,510
Median Price	\$193,000

---

### Residential

Sales	27
New Listings	43
Current Inventory	209
Sell/Inv. Ratio	12.92%
Days to Sell	101
Average Price	\$387,753
Median Price	\$380,000

---

Ratio of Sales vs Inventory	9.77%
-----------------------------	-------

Shuswap / Revelstoke Statistics -- November 2016

## Comparative Activity -- Listing Information

Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Inventory		
							Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	7	7	0.00%	247	260	-5.00	84	114	-26.32
Duplex	0	1	-100.00%	13	7	85.71	4	7	-42.86
Mobile Home	5	6	-16.67%	134	137	-2.19	31	56	-44.64
Recreational	2	1	100.00%	80	93	-13.98	44	51	-13.73
Residential	43	27	59.26%	821	828	-0.85	209	252	-17.06
Residential WF	1	5	-80.00%	104	89	16.85	33	45	-26.67
3/4-Plex	0	0	0.00%	4	4	0.00		3	
Timeshare	0	0	0.00%	0	0	0.00			
Apartment	2	2	0.00%	86	72	19.44	55	34	61.76
Townhouse	7	6	16.67%	142	136	4.41	36	60	-40.00
RES TOTAL	67	55.00	21.82%	1,631	1,626	0.31%	496	622	-20.26
FARMS	1	1	0.00%	15	14	7.14	8	8	0.00
MULTIFAMILY	0	0	0.00%	4	5	-20.00	4	4	0.00
Acreage	4	3	33.33%	113	87	29.89	85	92	-7.61
Acreage WF	1	0	0.00%	12	16	-25.00	10	17	-41.18
Lots	27	10	170.00%	340	290	17.24	263	266	-1.13
Lots WF	0	0	0.00%	34	20	70.00	15	22	-31.82
LOTS TOTAL	32	13.00	146.15%	499	413	20.82%	373	397	-6.05
Business	4	2	100.00%	39	32	21.88	23	25	-8.00
Commercial	8	8	0.00%	65	70	-7.14	53	68	-22.06
Land	2	4	-50.00%	47	37	27.03	40	36	11.11
COMM TOTAL	14	14.00	0.00%	151	139	8.63%	116	129	-10.08
<b>GRAND TOTAL</b>	<b>114</b>	<b>83</b>	<b>37.35%</b>	<b>2,300</b>	<b>2,197</b>	<b>4.69%</b>	<b>997</b>	<b>1,160</b>	<b>-14.05</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2016

## Comparative Activity -- Sales Information (Month)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	9	13	-30.77%	\$3,730,000	\$4,721,900	-21.01%	94.51%	94.63%
Duplex	1	0	0.00%	\$300,000	\$0	0.00%	96.77%	0.00%
Mobile Home	4	7	-42.86%	\$398,500	\$415,000	-3.98%	94.23%	91.21%
Recreational	1	1	0.00%	\$69,000	\$700,000	-90.14%	87.56%	94.61%
Residential	27	33	-18.18%	\$10,469,325	\$11,229,000	-6.77%	97.35%	97.47%
Residential WF	3	2	50.00%	\$3,825,000	\$1,895,000	101.85%	89.08%	98.24%
3/4-Plex	1	0	0.00%	\$475,000	\$0	0.00%	95.19%	0.00%
Apartment	3	3	0.00%	\$539,000	\$352,000	53.13%	95.43%	95.21%
Townhouse	5	3	66.67%	\$1,456,700	\$672,500	116.61%	98.45%	95.20%
RES TOTAL	54	62	-12.90%	\$21,262,525	\$19,985,400	6.39%	95.13%	96.50%
FARMS	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	4	3	33.33%	\$1,728,000	\$945,000	82.86%	95.05%	80.17%
Acreage WF	1	0	0.00%	\$400,000	\$0	0.00%	94.14%	0.00%
Lots	15	8	87.50%	\$2,122,200	\$970,500	118.67%	92.98%	93.80%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	20	11	81.82%	\$4,250,200	\$1,915,500	121.88%	93.92%	86.54%
Business	1	1	0.00%	\$999,999	\$40,000	2,400.00%	80.00%	53.33%
Commercial	0	1	-100.00%	\$0	\$442,500	-100.00%	0.00%	84.29%
Land	2	0	0.00%	\$497,200	\$0	0.00%	92.42%	0.00%
COMM TOTAL	3	2	50.00%	\$1,497,199	\$482,500	210.30%	83.74%	80.42%
<b>GRAND TOTAL</b>	<b>77</b>	<b>75</b>	<b>2.67%</b>	<b>\$27,009,924</b>	<b>\$22,383,400</b>	<b>20.67%</b>	<b>94.23%</b>	<b>95.15%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2016

## Comparative Activity -- Sales Information (YTD)

Description	Unit Sales			Sales Volume			List/Sale Ratio	
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
<b>Zone = Shuswap / Revelstoke</b>								
Acreage/House	148	124	19.35%	\$79,810,462	\$59,494,150	34.15%	94.74%	95.08%
Duplex	6	5	20.00%	\$2,045,500	\$1,771,000	15.50%	97.59%	93.66%
Mobile Home	116	81	43.21%	\$11,040,767	\$6,873,550	60.63%	94.12%	92.84%
Recreational	28	36	-22.22%	\$4,716,705	\$4,171,800	13.06%	94.64%	95.78%
Residential	579	528	9.66%	\$213,985,158	\$179,343,406	19.32%	97.28%	96.58%
Residential WF	48	27	77.78%	\$36,936,900	\$18,857,999	95.87%	93.08%	93.02%
3/4-Plex	3	4	-25.00%	\$1,472,500	\$1,901,250	-22.55%	93.79%	94.95%
Apartment	34	49	-30.61%	\$8,919,799	\$9,483,801	-5.95%	92.43%	95.02%
Townhouse	90	70	28.57%	\$25,129,700	\$18,921,552	32.81%	97.06%	96.48%
RES TOTAL	1,052	924	13.85%	\$384,057,491	\$300,818,508	27.67%	96.06%	95.87%
FARMS	0	3	-100.00%	\$0	\$2,550,000	-100.00%	0.00%	81.86%
MULTIFAMILY	2	3	-33.33%	\$1,554,000	\$1,720,000	-9.65%	94.87%	91.15%
Acreage	48	31	54.84%	\$10,723,400	\$7,325,000	46.39%	89.37%	88.44%
Acreage WF	9	2	350.00%	\$2,831,810	\$520,305	444.26%	92.86%	113.63%
Lots	162	92	76.09%	\$18,019,665	\$7,506,980	140.04%	92.72%	91.75%
Lots WF	6	6	0.00%	\$3,028,820	\$1,387,000	118.37%	95.23%	91.68%
LOTS TOTAL	225	131	71.76%	\$34,603,695	\$16,739,285	106.72%	91.88%	90.80%
Business	5	8	-37.50%	\$1,464,999	\$14,120,000	-89.62%	81.95%	91.93%
Commercial	20	20	0.00%	\$6,815,673	\$4,467,753	52.55%	93.43%	99.66%
Land	8	4	100.00%	\$1,859,200	\$1,312,000	41.71%	88.12%	91.49%
COMM TOTAL	33	32	3.13%	\$10,139,872	\$19,899,753	-49.05%	90.59%	93.53%
<b>GRAND TOTAL</b>	<b>1,312</b>	<b>1,093</b>	<b>20.04%</b>	<b>\$430,355,057</b>	<b>\$341,727,547</b>	<b>25.94%</b>	<b>95.57%</b>	<b>95.32%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe



Shuswap / Revelstoke Statistics -- November 2016

## Average/Median price, Days to Sell (Month)

Description	Average Price			Median Price			Days to Sell		
	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$414,444	\$363,223	14.10%	\$385,000	\$290,000	32.76%	107	208	-48.44%
Duplex	\$300,000			\$300,000			91		
Mobile Home	\$99,625	\$59,286	68.04%	\$92,250	\$55,000	67.73%	92	124	-25.55%
Recreational	\$69,000	\$700,000	-90.14%	\$69,000	\$700,000	-90.14%	-1	196	-100.51%
Residential	\$387,753	\$340,273	13.95%	\$380,000	\$328,000	15.85%	101	135	-25.07%
Residential WF	\$1,275,000	\$947,500	34.56%	\$750,000	\$947,500	-20.84%	274	28	896.36%
3/4-Plex	\$475,000			\$475,000			85		
Apartment	\$179,667	\$117,333	53.13%	\$175,000	\$135,000	29.63%	62	206	-69.95%
Townhouse	\$291,340	\$224,167	29.97%	\$285,000	\$247,000	15.38%	220	112	96.61%
RES TOTAL	\$393,750	\$322,345	22.15%	\$351,650	\$297,750	18.10%	117	149	-21.04%
FARMS									
MULTIFAMILY									
Acreage	\$432,000	\$315,000	37.14%	\$397,500	\$230,000	72.83%	150	213	-29.46%
Acreage WF	\$400,000			\$400,000			9		
Lots	\$141,480	\$121,313	16.62%	\$87,000	\$119,500	-27.20%	339	384	-11.77%
Lots WF									
LOTS TOTAL	\$212,510	\$174,136	22.04%	\$193,000	\$120,000	60.83%	284	337	-15.64%
Business	\$999,999	\$40,000	2,400.00%	\$999,999	\$40,000	2,400.00%	158	248	-36.29%
Commercial		\$442,500			\$442,500			23	
Land	\$248,600			\$248,600			36		
COMM TOTAL	\$499,066	\$241,250	106.87%	\$295,000	\$241,250	22.28%	77	136	-43.42%
<b>GRAND TOTAL</b>	<b>\$350,778</b>	<b>\$298,445</b>	<b>17.54%</b>	<b>\$300,000</b>	<b>\$290,000</b>	<b>3.45%</b>	<b>159</b>	<b>176</b>	<b>-9.53%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- November 2016

## Average/Median price, Days to Sell (YTD)

Description	Average Price			Median Price			Days to Sell		
	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
<b>Zone = Shuswap / Revelstoke</b>									
Acreage/House	\$539,260	\$479,792	12.39%	\$472,500	\$432,500	9.25%	140	143	-2.20%
Duplex	\$340,917	\$354,200	-3.75%	\$328,250	\$257,000	27.72%	61	362	-83.08%
Mobile Home	\$95,179	\$84,859	12.16%	\$80,000	\$70,500	13.48%	133	139	-4.30%
Recreational	\$168,454	\$115,883	45.36%	\$111,000	\$71,200	55.90%	148	73	102.13%
Residential	\$369,577	\$339,666	8.81%	\$360,000	\$330,000	9.09%	96	119	-19.44%
Residential WF	\$769,519	\$698,444	10.18%	\$682,500	\$549,999	24.09%	132	119	11.15%
3/4-Plex	\$490,833	\$475,313	3.27%	\$475,000	\$454,625	4.48%	110	341	-67.84%
Apartment	\$262,347	\$193,547	35.55%	\$262,450	\$175,000	49.97%	178	160	11.34%
Townhouse	\$279,219	\$270,308	3.30%	\$245,000	\$257,500	-4.85%	108	113	-4.37%
RES TOTAL	\$365,074	\$325,561	12.14%	\$335,000	\$315,000	6.35%	113	126	-10.68%
FARMS		\$850,000			\$685,000			301	
MULTIFAMILY	\$777,000	\$573,333	35.52%	\$777,000	\$570,000	36.32%	597	228	161.62%
Acreage	\$223,404	\$236,290	-5.45%	\$201,000	\$185,000	8.65%	231	269	-14.28%
Acreage WF	\$314,646	\$260,153	20.95%	\$360,000	\$260,153	38.38%	302	259	16.87%
Lots	\$111,233	\$81,598	36.32%	\$92,500	\$72,140	28.22%	264	185	42.37%
Lots WF	\$504,803	\$231,167	118.37%	\$501,250	\$232,500	115.59%	102	141	-28.18%
LOTS TOTAL	\$153,794	\$127,781	20.36%	\$105,000	\$89,000	17.98%	254	204	24.33%
Business	\$293,000	\$1,765,000	-83.40%	\$160,000	\$500,000	-68.00%	259	438	-40.83%
Commercial	\$340,784	\$223,388	52.55%	\$271,250	\$178,154	52.26%	192	255	-24.80%
Land	\$232,400	\$328,000	-29.15%	\$222,100	\$231,500	-4.06%	149	95	57.39%
COMM TOTAL	\$307,269	\$621,867	-50.59%	\$220,000	\$201,500	9.18%	192	281	-31.74%
<b>GRAND TOTAL</b>	<b>\$328,015</b>	<b>\$312,651</b>	<b>4.91%</b>	<b>\$310,000</b>	<b>\$290,000</b>	<b>6.90%</b>	<b>140</b>	<b>141</b>	<b>-0.86%</b>

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe